

APPROVED 5/22/18
MINUTES
County Health Committee
April 24, 2018
@ 2:00 p.m.

MEMBERS PRESENT: Sharon Williams - Chairman, Phillip Salzer - Vice Chairman; Allen Mayer, A.J. Querciagrossa, Steven Rieker (via teleconference), Barry Robinson

MEMBERS ABSENT: Robert Baietto, Terry Waters

OTHERS PRESENT: Scott Sorrel - County Administrator; Shauna Musselman - Assistant County Administrator; Larry Evans - State's Attorney's Office; Randy Brunner – Interim Chief Financial Officer; Julie Ciesla, Paul Letcher – Finance; Monica Hendrickson, Katy Endress – Health Department; Nicole Demetreas – Treasurer; Tim Turpin – Heddington Oaks; Angela Loftus – Asst. Director of Human Resources; Doug Gaa - Sheriff's Office; Mark Little – Chief Information Officer
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Call to Order

Chairperson Williams called the meeting to order at 2:00 pm.

A motion to approve the participation of Mr. Rieker via teleconference was made by Mr. Salzer and seconded by Mr. Mayer. The motion carried unanimously.

Approval of Minutes

A motion to approve the minutes of February 27, 2018 was made by Mr. Robinson and seconded by Mr. Mayer. The motion carried unanimously.

Informational Items / Reports / Other Minutes / Updates

- Board of Health
 - *Monthly Update*

Ms. Hendrickson informed the committee on impending updates to the Food Safety Ordinance and Fee Schedule. She also reported on the status of Tobacco 21 legislation, and discussed action plans related to K2 (synthetic cannabinoids). Ms. Endress discussed the 2017 Peoria County Mortality Report, particularly the increase in overdose deaths.

- Care & Treatment Board
 - *Monthly Update*

No report.

- Heddington Oaks Update
 - *Marketing Report*

Mr. Turpin advised that the month of March saw 51 referrals, 17 admissions, 34 denials, and 16 discharges. He further explained that 8 denials were due to substance abuse, 8 were due to insurance denial or not being Medicaid approved, 8 chose to go elsewhere, 2 did not meet admissions criteria, 2 individuals expired, and costs exceeded reimbursement for 2 individuals, 2 individuals chose to return home, and 2 were due to no available bed. Ms. Musselman noted that denials due to not meeting requirements have decreased due to a nurse liaison collaborating with the hospital discharge planners. Mr. Querciagrossa asked if the “went

elsewhere/inquiry only” designation could be further broken out to determine reasoning. He also requested an update on staffing levels.

Mr. Turpin commented that the Activities Director’s presentation of a “Living Well” segment aired April 18. Mr. Turpin advised that ongoing television spots are divided equally between branding and recruitment. He stated that Search Engine Marketing in March delivered 4,867 impressions, with 200 click throughs and 42 calls, and the Geofencing campaign delivered 4,582 impressions, with 105 ad clicks.

➤ *Financials*

Mr. Brunner advised that Financials are current through February 28, 2018. He stated that operating revenues are up \$46,000.00 in a year-to-year comparison; however, operating expenditures are up \$267,000.00. He commented that, to date, operations has lost \$494,000.00 through the first two months of 2018. Mr. Brunner advised that the census for February averaged 159, while the budget is based on a census of 180. Mr. Turpin commented that the average March census was 155, and explained that March saw a decrease in long-term care, with 26 open beds currently. He stated that staff focus is on filling those long-term care beds.

Mr. Brunner advised that the February assets show \$2.7 million in Cash; however, that figure has decreased to \$2.2 million and will decrease further after payroll. He noted that the Treasurer has put investment monies into operating to cover the loss.

Mr. Mayer noted the large increase in Contractual Services, and Mr. Brunner advised that agency costs have increased nearly \$125,000.00. Mr. Querciagrossa requested an updated staffing report.

Resident A/R Aging - Mr. Letcher advised that there are current 957 Accounts Receivable accounts, with over 800 of those being older accounts. He stated that 57 accounts are currently \$50,000.00 or over (61% of the accounts receivable balance). He commented that those accounts are from a mixture of payer sources, including Molina Health Care, Medicaid Pending and Private Hospice. He stated that staff is initially focusing their review of accounts with those with higher balances. He commented that in just over one month, over \$90,000.00 has been collected.

Mr. Letcher noted that currently, residents are recorded at a Private Pay rate while they are Medicaid Pending. He stated that there is an approximate \$800,000.00 difference between a Private Pay rate vs. the maximum Public Aid rate recoupment. Mr. Querciagrossa asked if there would be any restriction in County requirements in booking Medicaid Pending “as” Medicaid Pending vs. Private Pay at the time of admittance, so as not to carry the balance as inflated revenue that will then be written off in the future. He suggested the potential development of a policy allowing the process.

Ms. Williams remarked that \$3.3 million is over 365 days, and asked if those monies were collectible. Mr. Letcher commented that the majority of that amount would not be collectible.

Resolution

• Heddington Oaks Bad Debt Policy

A motion to approve was made by Mr. Mayer and seconded by Mr. Salzer. Mr. Sorrel advised that the policy is modeled after a similar County Board adopted policy regarding Governmental Funds. He advised that any amount written off will go against the \$4 million allowance stated on the Balance Sheet. He stated that a recommended dollar value to be written off will be brought forward to committee within the next several months. The motion to approve carried, with Mr. Rieker voting aye via teleconference.

Miscellaneous

Ms. Williams advised that a discussion of Private Pay rates will be held at the May meeting of the committee.

Mr. Sorrel noted that Heddington Oaks Administrator Tim Turpin has accepted a position as an IDPH long-term care surveyor, thanked him for his positive work with the organization, and wished him well in his new role.

Adjournment

The meeting was adjourned by Chairperson Williams at 2:49 p.m.

Recorded & Transcribed by: Jan Kleffman